

Wells Fargo Vendor Financial Services

Customer financing solutions

For qualifying Cushman® customers

From Shuttles™ to Haulers®, Cushman® designs commercial vehicles to give your crew the specialized tools needed to get the job done. Wells Fargo Vendor Financial Services provides flexible financing solutions designed to meet your needs and achieve your business goals.

Financing products:

The **Fair Market Value Lease (FMV)** option is best for businesses that intend to replace their equipment every 2-5 years.

Sample FMV lease payments example:

Cushman Vehicle Value	24 Monthly Payments	36 Monthly Payments	48 Monthly Payments	60 Monthly Payments
\$10,000	\$289	\$221	\$184	\$160
\$50,000	\$1,445	\$1,103	\$918	\$801
\$100,000	\$2,890	\$2,206	\$1,835	\$1,601

The **\$1 Purchase Option Lease** option may be best for businesses that intend to own the equipment free and clear of our interest at lease end.

Sample \$1 Purchase Option lease payments example:

Cushman Vehicle Value	24 Monthly Payments	36 Monthly Payments	48 Monthly Payments	60 Monthly Payments
\$10,000	\$440	\$301	\$232	\$190
\$50,000	\$2,201	\$1,505	\$1,158	\$951
\$100,000	\$4,401	\$3,009	\$2,316	\$1902



Benefits of financing can include:

- Predictable and affordable payments
- Reduced upfront costs and preserved working capital
- Easy equipment upgrades
- Potential tax and accounting advantages

Have questions or need more information?

Contact your Wells Fargo sales representative today.

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Together we'll go far

